



Awarded **Best Leadership Development Program** by the AITD, the **small group coaching** process of Fastlead is a proven way to **swiftly and reliably level up emerging and frontline leaders**.

LEARNING OUTCOMES

- Confident and capable frontline leaders, who drive results and build the capability of their teams.
- Increased retention of higher performers, quicker exit for poor performers (timely and effective courageous conversations become the norm).
- Higher retention of best leaders, who are great at delegating, training others, and building effective succession plans.

WWW.FASTLEAD.COM

Fastlead is delivered by Expertunity Pty Ltd.

FASTLEAD

OUTSTANDING LEADERSHIP DEVELOPMENT FOR TODAY'S FRONTLINE LEADERS

Frontline leaders typically are responsible for leading 80 per cent of most organisation's workforces. That makes them highly influential when it comes to producing great results and great culture. These leaders are usually very busy and geographically dispersed. **Fastlead**, an award-winning small group coaching frontline leadership program, is designed to be rolled out to 4 or 400 leaders in just weeks. **Fastlead** has been deployed in 50 organisations and over 3,000 participants have graduated. 81 per cent of graduates rate it as the best training they have ever had.

WHY DOES FASTLEAD WORK?



Short, high impact sessions

Episodic approach – 2 hours monthly over 6 to 8 months. Fits busy schedules. One topic per session, avoids information overload. Time to apply new skills before next session.



Easy and fast to deploy

Our ready-to-go award winning curriculum, along with our automated systems and years of experience, mean Fastlead is easy to deploy for under-pressure L&D teams.



Personalised, actionable learning

Small groups of 3-4 leaders with a Fastlead coach provides a very personal experience, including 121 sessions.. Participants share and solve real-world problems. Highly applied.



Coaching, not training

Sessions are interactive and empowering, not death-by-PowerPoint. Coach applies "the answer is in the room" philosophy. Participants experience and witness coaching.



Relevant, flexible curriculum

Curriculum of 17 topics generated from extensive research. Participants and/or clients choose topics. Super flexible: every pod can have a different curriculum.



Manager support

Managers are empowered to support learning goals via 3-way check-in for managers to input into the PGP. Manager Toolkits sent after each session. Skills Sharing session to celebrate wins.



DIGITAL BADGE

All participants who complete the program receive a digital badge.



ACCREDITED COACHES

All our coaches have completed a robust accredited program, to ensure program quality.



COMPREHENSIVE PROJECT MANAGEMENT

Small group coaching programs have a lot of moving parts, and our highly professional project management team do all the scheduling and reporting for you.

FASTLEAD SCORECARD

We are immensely proud of our track record of success.

Graduates	3000+
Net Promoter score, for program	56
Net Promoter score, for coaches	67
Participating clients (2022-4)	40

"FASTLEAD WAS THE BEST TRAINING I HAVE EVER HAD." **81%**

"FASTLEAD HAS IMPROVED MY RELATIONSHIP WITH MY TEAM." **87%**

"FASTLEAD HAS IMPROVED MY LEADERSHIP SKILLS." **94%**

"FASTLEAD HAS IMPROVED MY LEADERSHIP CONFIDENCE." **95%**

"The **most actionable, useful and educational** coaching session I have undertaken."

FRONTLINE LEADER, TECH

"The program is well-researched, **the content is excellent**, and the coach is excellent."

FRONTLINE LEADER, TRANSPORT

"It's great to get feedback from the group and to **learn from others' experiences**."

FRONTLINE LEADER, HEALTH

"It's been an opportunity to develop my leadership style, **apply those teachings in real-time** and then review the outcomes in a comfortable once a month setting."

FRONTLINE LEADER, ENTERTAINMENT

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CURRICULUM

- 18 topics to choose from, enabling learning teams to customise every pod for the specific needs of selected leaders. Very flexible!
- Most clients determine a core group of topics, and then let the pod themselves decide the rest. Participants love this aspect of the program.
- Participants and managers get access to the material on all 17 topics, even though they only cover 6 or 8 topics in their pod sessions.



FACE-TO-FACE OR VIRTUAL? OR BOTH?

Fastlead can be delivered virtually (most clients chose this option) or face-to-face. We have accredited coaches across Australia and New Zealand, and in the UK. All options get great results.

PROGRAM DESIGN

- Groups of 3 or 4 participants have six or eight sessions (six represented below), facilitated by a coach. Typically, frequency is once a month, but this can be varied.
- As many groups as you like can be launched at once – our largest deployment to date was 150 leaders (38 Pods) at once. But you can begin with just one pod of four participants.
- Managers are involved in an early three-way check in, and at a skills sharing session at the end. They also receive Manager toolkits throughout the program, to assist them supporting the development of their participants.
- All project management done by the Fastlead team. Regular reports to internal L&D teams.



FAST, EFFICIENT, AND COST EFFECTIVE

- We can deploy the program within weeks. Program is completely scalable.
- Fastlead is cost effective, with low all inclusive per participant costs (the *Fastlead360* is extra).
- Ask us to introduce you to some of our happy clients for references.

CONTACT US.

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IDEAL PARTICIPANTS FOR FASTLEAD

The program suits front line leaders of all types:

- **EXPERIENCED** frontline leaders who wish to polish their skill.
- **RECENTLY PROMOTED** frontline leaders looking for foundational leadership skills.
- **EMERGING LEADERS** for whom leading a team is the next step.

The flexible curriculum and experienced coaches customise the content and approach to the experience of the group.

HOW TO GET STARTED

1. Arrange of **meeting with the Fastlead team** to understand the process, receive a project plan, and get a quote.
2. Using our templates and experience, undertake a **nomination process**.
3. Next, we go through a carefully curated **grouping process**, so the right combinations of participants are in the pods.
4. Then our team get to work getting the program underway.
5. You'll receive constant **update reports** on activities and results in short, sharp project meetings.